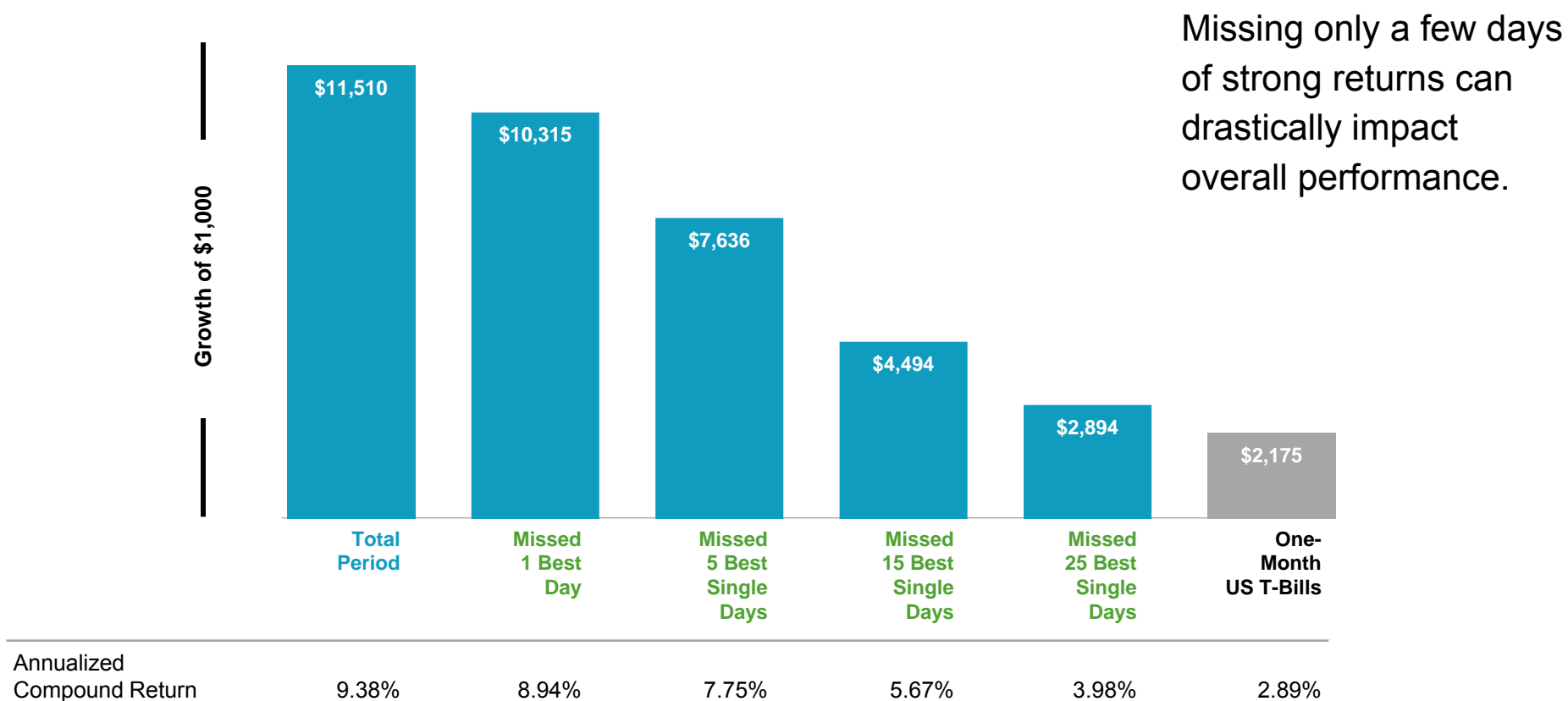


Reacting Can Hurt Performance

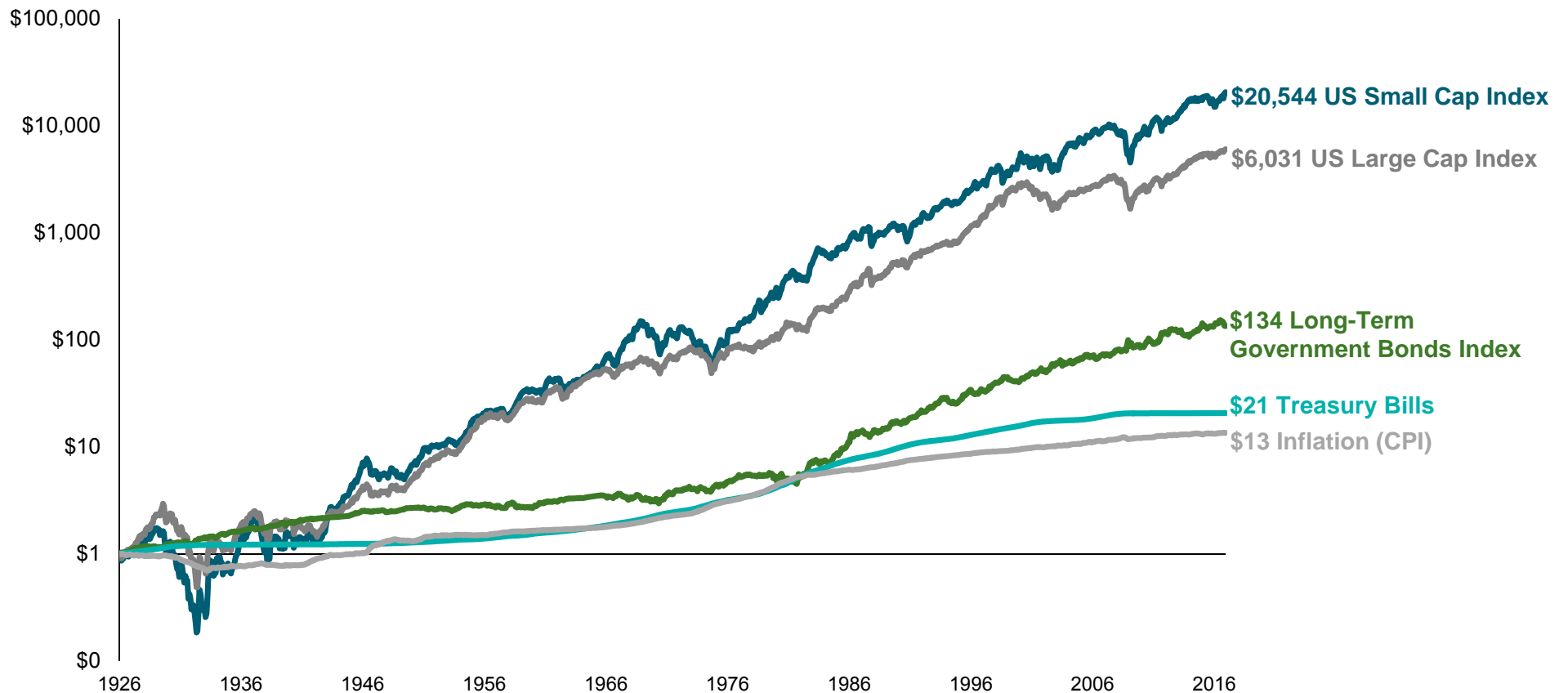
Performance of the S&P 500 Index, October 1989–December 2016



In US dollars. Indices are not available for direct investment. Their performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results. S&P data provided by Standard & Poor's Index Services Group. "One-Month US T-Bills" is the IA SBBI US 30 Day TBill TR USD, provided by Ibbotson Associates via Morningstar Direct. Data is calculated off rounded daily index values.

The Capital Markets Have Rewarded Long-Term Investors

Monthly growth of wealth (\$1), 1926–2016

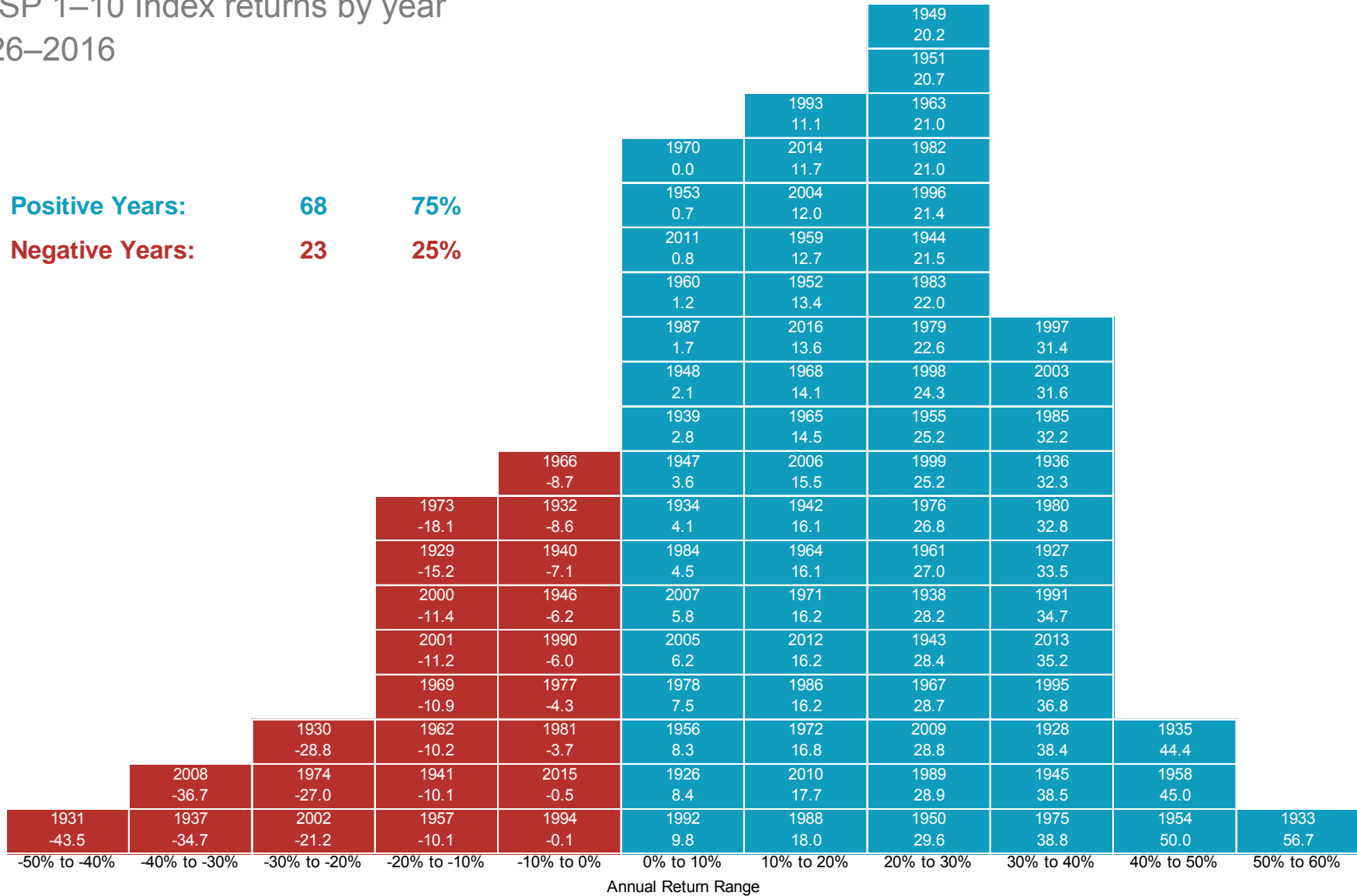


In US dollars. Indices are not available for direct investment. Their performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is no guarantee of future results. US Small Cap Index is the CRSP 6–10 Index; US Large Cap Index is the S&P 500 Index; Long-Term Government Bonds Index is 20-year US government bonds; Treasury Bills are One-Month US Treasury bills; Inflation is the Consumer Price Index. CRSP data provided by the Center for Research in Security Prices, The S&P data is provided by Standard & Poor's Index Services Group. Bonds, T-bills, and inflation data provided by Morningstar.

Distribution of US Market Returns

CRSP 1–10 Index returns by year
1926–2016

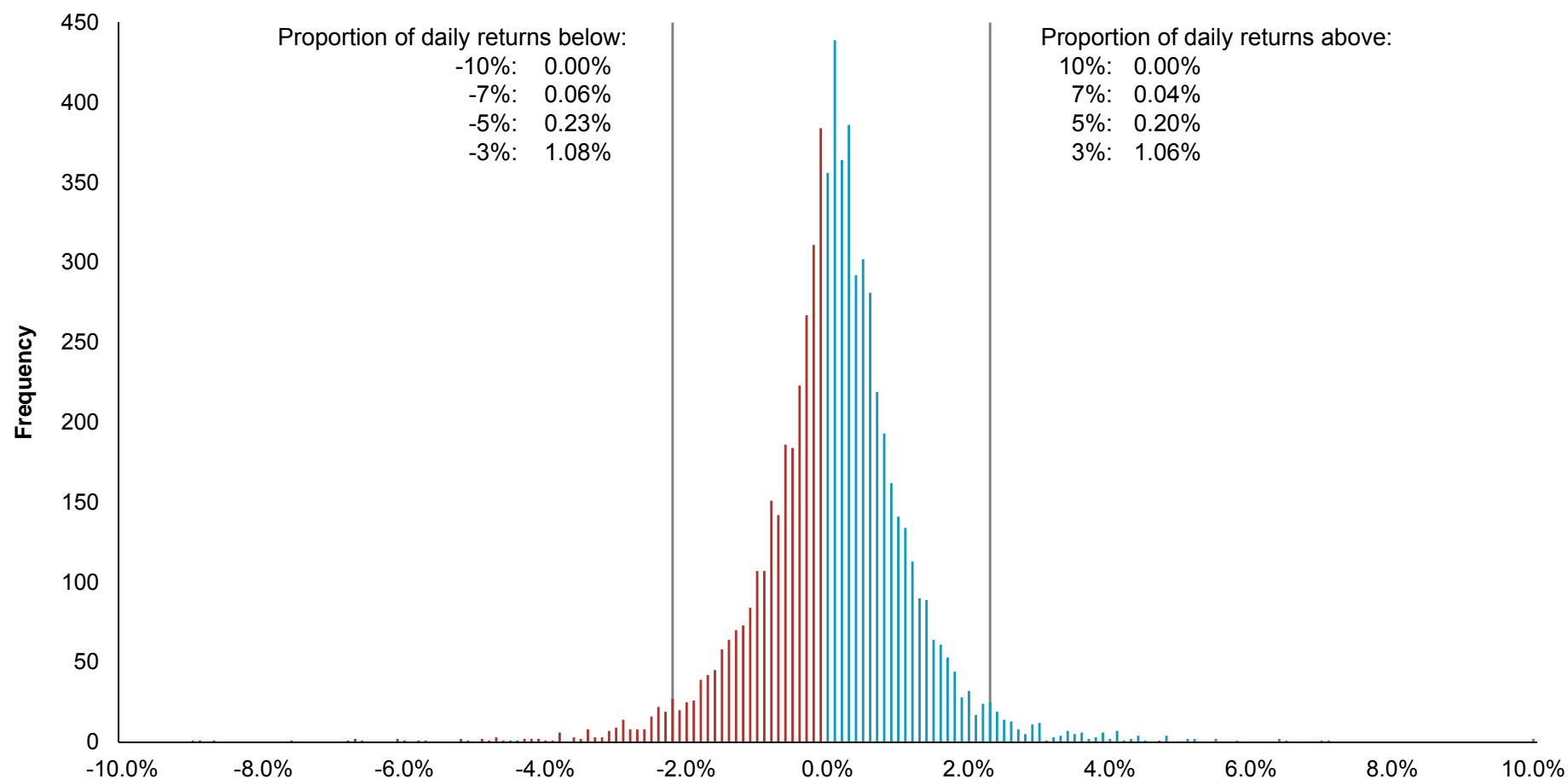
Positive Years: 68 75%
Negative Years: 23 25%



In US dollars. CRSP data provided by the Center for Research in Security Prices, University of Chicago. The CRSP 1–10 Index measures the performance of the total US stock market, which it defines as the aggregate capitalization of all securities listed on the NYSE, AMEX, and NASDAQ exchanges. **Indices are not available for direct investment; therefore, their performance does not reflect the expenses associated with the management of an actual portfolio. Past performance is not a guarantee of future results.**

Historical Distribution of US Large Cap Market's Daily Returns

Daily Total Returns: October 1989–December 2016



Gray lines show two standard deviations from mean (-2.21%, 2.29%), which is a statistical measurement of historical volatility that represents 95% of all outcomes. A volatile stock tends to have a higher standard deviation from the mean.

In US dollars.

US Large Cap is the S&P 500 Index, provided by Standard & Poor's Index Services Group. The information shown here is derived from the index.

Past performance is not a guarantee of future results. Indices are not available for direct investment; therefore, their performance does not reflect the expenses associated with the management of an actual portfolio. Values change frequently and past performance may not be repeated. There is always the risk that an investor may lose money.

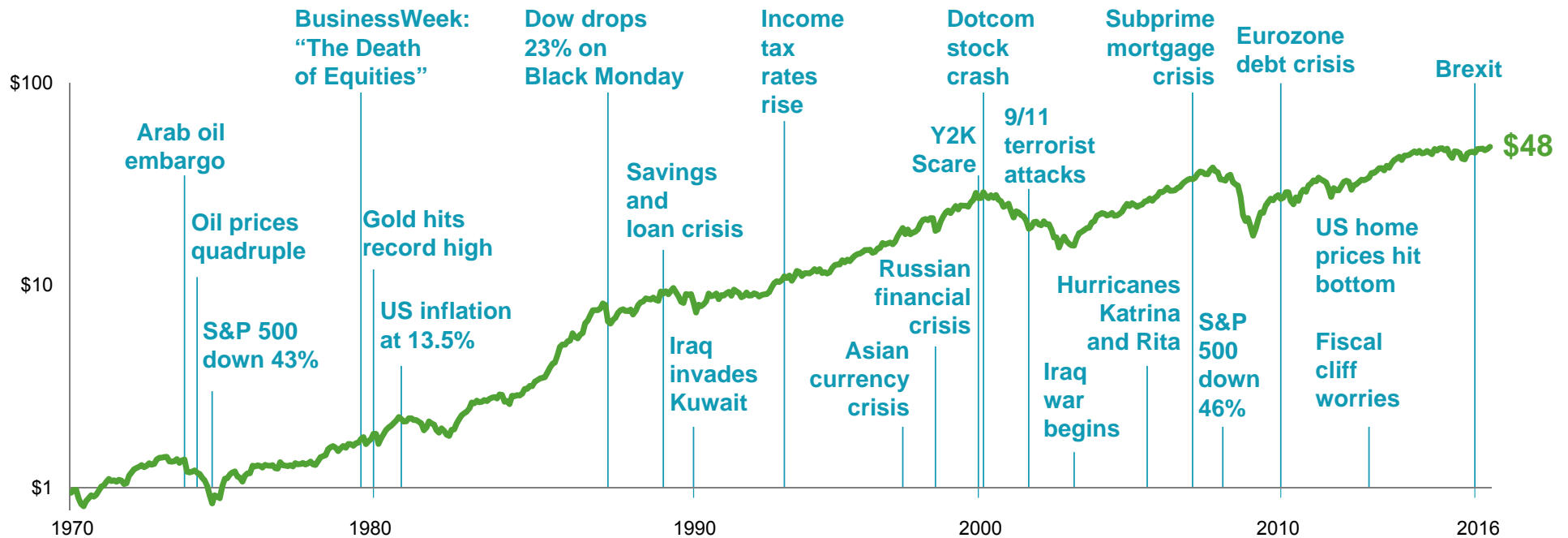
The Impact of Volatility

Impact on a Hypothetical \$100,000 Portfolio

	Year 1 Return	Year 2 Return	Average Return	Compound Return	Value at End of Year 2
Portfolio 1	50%	-50%	0%	-13.4%	\$75,000
Portfolio 2	10%	-10%	0%	-0.5%	\$99,000

Markets Have Rewarded Discipline

Growth of a dollar—MSCI World Index (net dividends), 1970–2016



A disciplined investor looks beyond the concerns of today to the long-term growth potential of markets.

Focus on What You Can Control

No one can reliably forecast the market's direction or predict which stock or investment manager will outperform.

A financial advisor can help you create a plan and focus on actions that add value.

